Promoting Economic Development in Southeast Louisiana

#### Winter 2018/19

Vol. 14 · No. 4

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• U.S. Economy

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- St. Tammany
- Tangipahoa
- Washington

#### **SOUTHEASTERN**

 Southeastern Engineering Technology Program receives grant

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### NATIONAL

### **U.S. Economy**

#### Herb A. Holloway

Research Economist Business Research Center

U. S. real gross domestic product grew at a 3.5 percent annual rate during the third quarter of 2018. Year-over-year, 3Q2018 real GDP was 3.0 percent higher than in the third quarter of 2017.

Total civilian employment for the third quarter of 2018 rose 1.3 percent compared to the third quarter of 2017, while the labor force grew by 0.8 percent. This led to a decline in the unemployment rate from 4.3 percent in 3Q2017 to 3.8 percent in 3Q2018.

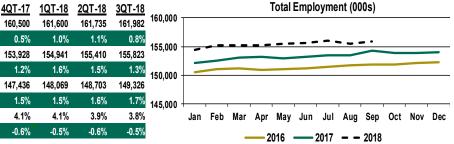
A survey of professional forecasters released in November 2018 by the Federal Reserve Bank of Philadelphia projects the U.S. economy to grow 2.9, 2.7, 2.1, and 1.7 percent in 2018, 2019, 2020, and respectively.

A panel of 51 professional forecasters surveyed by the National Association for Business Economics in December 2018 expects real GDP to increase 3.1 and 2.5 percent in 2018 and 2019, respectively.

## **EMPLOYMENT** (Seasonally Adjusted)

#### **UNITED STATES (Numbers in Thousands)** Oct 17 Nov 17 Dec 17 Jan 18 Feb 18 Mar 18 Apr 18 May 18 Jun 18 **Jul 18 Aug 18** Sep 18 Labor Force 160,371 160,533 160,597 161,115 161,921 161,763 161,527 161,539 162,140 162,245 161,776 161,926 % Change vs Prior Year 0.4% 0.6% 0.5% 0.9% 1.2% 1.0% 0.8% 1.1% 1.2% 1.1% 0.7% 0.5% Total Employment 153,846 153,917 154,021 154,430 155,215 155,178 155,181 155,474 155,576 155,965 155,542 155,962 % Change vs Prior Year 1.3% 1.2% 1.2% 1.5% 1.8% 1.4% 1.3% 1.7% 1.5% 1.6% 1.3% 1.1% Total Nonfarm Emp. 147,234 147,450 147,625 147,801 148,125 148,280 148,455 148,723 148,931 149,096 149,382 149,500 % Change vs Prior Year 1.5% 1.5% 1.5% 1.4% 1.5% 1.6% 1.6% 1.7% 1.6% 1.6% 1.7% 1.7% **Unemployment Rate** 4.1% 4 1% 4 1% 4.1% 4.1% 4 1% 3 9% 3.8% 4 0% 3 9% 3 9% 3.7% % Change vs Prior Year -0.8% -0.5% -0.6% -0.6% -0.5% -0.4% -0.5% -0.5% -0.3% -0.5% -0.6% -0.5%

	4Q1-17	<u> 1Q1-10</u>	<u> 2Q1-10</u>	<u> 3Q1-10</u>
Labor Force	160,500	161,600	161,735	161,982
% Change vs Prior Year	0.5%	1.0%	1.1%	0.8%
Total Employment	153,928	154,941	155,410	155,823
% Change vs Prior Year	1.2%	1.6%	1.5%	1.3%
Total Nonfarm Emp.	147,436	148,069	148,703	149,326
% Change vs Prior Year	1.5%	1.5%	1.6%	1.7%
Unemployment Rate	4.1%	4.1%	3.9%	3.8%
% Change vs Prior Year	-0.6%	-0.5%	-0.6%	-0.5%
Source: ILS Bureau of La	hor Statistic	c	•	



### **STATE**

### **Louisiana Economy**

#### Herb A. Holloway

Research Economist Business Research Center

Total state employment for the third quarter of 2018 fell 0.9 percent from the previous quarter but was up 0.7 percent over 3Q2017.

The statewide labor force for 3Q2018 declined 0.4 percent compared to the previous quarter but increased 0.9 percent compared to 3Q2017.

The unemployment rate increased from 4.9 percent in 3Q2017 to 5.0 percent in 3Q2018.

Initial unemployment insurance claims in 3Q2018 were down 18.0 percent compared to 3Q2017, and continuing claims were down 18.9 percent.

Estimated statewide taxable retail sales (not including motor vehicles) in 3Q2018 fell 3.1 percent compared to 3Q2017.

Louisiana's real Gross Domestic Product (GDP) grew by \$2.4 billion in the second quarter of 2018 (the latest data available), an annualized growth rate of 4.3 percent.

The largest growth sectors by dollar amounts in 2Q2018 were *Real Estate, Rental, and Leasing* (+\$308 million), *Mining* (+\$304 million), and *Professional, Scientific, and Technical Services* (+\$267 million).

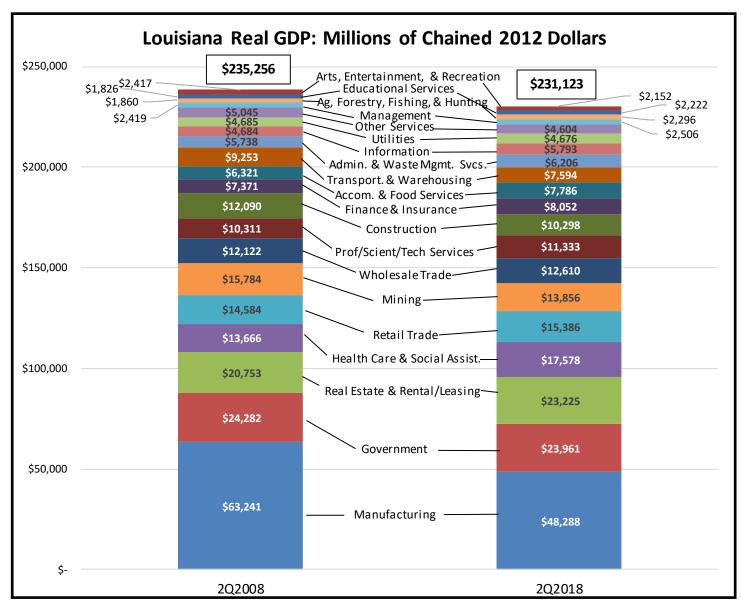
The largest annualized percentage growth rates in 2Q2018 were in *Agriculture, Forestry, Fishing, & Hunting* (+36.1 percent), *Utilities* (+24.0 percent), and *Information* (+18.8 percent).

The largest dollar growth sectors from 2Q2017 to 2Q2018 were *Manufacturing* (+\$2.2 billion), *Information* (+\$598 million), and *Professional, Scientific, and Technical Services* (+\$527 million).

The largest growth sectors by percentage change from 2Q2017 to 2Q2018 were *Agriculture, Forestry, Fishing, & Hunting* (+17.2 percent), *Information* (+11.5 percent), and *Utilities* (+9.1 percent).

LOUISIANA (Numb	ers in Th	ousands	s)									
•	Oct 17	Nov 17	<u>Dec 17</u>	<u>Jan 18</u>	Feb 18	<u>Mar 18</u>	Apr 18	May 18	<u>Jun 18</u>	<u>Jul 18</u>	<u>Aug 18</u>	Sep 1
Labor Force	2,115	2,116	2,116	2,121	2,128	2,134	2,138	2,139	2,138	2,136	2,131	2,12
% Change vs Prior Year	0.1%	0.2%	0.2%	0.5%	0.8%	1.1%	1.3%	1.4%	1.4%	1.3%	0.9%	0.4
Total Employment	2,016	2,016	2,016	2,024	2,033	2,039	2,042	2,041	2,036	2,024	2,024	2,01
% Change vs Prior Year	1.5%	1.5%	1.5%	1.8%	2.1%	2.3%	2.4%	2.2%	1.8%	1.0%	0.8%	0.2
Total Nonfarm Emp.	1,970	1,968	1,970	1,972	1,978	1,984	1,992	1,992	1,988	1,986	1,987	1,98
% Change vs Prior Year	0.1%	0.0%	0.3%	0.1%	0.2%	0.6%	1.0%	1.0%	0.8%	1.0%	0.9%	1.0
Unemployment Rate	4.7%	4.7%	4.7%	4.6%	4.5%	4.4%	4.5%	4.6%	4.7%	4.9%	5.0%	5.0
% Change vs Prior Year	-1.3%	-1.3%	-1.2%	-1.2%	-1.2%	-1.1%	-1.0%	-0.8%	-0.4%	-0.1%	0.1%	0.3
	4QT-17	1QT-18	2QT-18	3QT-18			To	otal Emplo	oyment (0	00s)		
Labor Force	2,116	2,127	2,138	2,130	2,100 —							
% Change vs Prior Year	0.2%	0.8%	1.4%	0.9%	+							
Total Employment	2,016	2,032	2,040	2,021	2,050							
% Change vs Prior Year	1.5%	2.1%	2.1%	0.7%	†				`			_
Total Nonfarm Emp.	1,970	1,978	1,991	1,987	2,000							_
% Change vs Prior Year	0.1%	0.3%	0.9%	0.9%	1,950							
Unemployment Rate	4.7%	4.5%	4.6%	5.0%		an Feb	Mar Apr	May Jun	Jul Au	g Sep (	Oct Nov	Dec

### Changes in Louisiana's Real GDP from 2Q2008 to 2Q2018



Louisiana's real gross domestic product (GDP), measured in millions of chained 2012 dollars, fell from \$235.3 billion in 202008 to \$231.1 billion in 202018.

The largest industry in both periods was *Manufacturing*, which contributed \$63.2 billion (26.8 percent of total) in 2Q2008 and \$48.3 billion (20.9 percent) in 2Q2018.

The \$14.9 billion decline (-23.6 percent) in GDP contributions from *Manufacturing* represented the largest decline in both dollar and percentage terms of all industries. Other industries which saw significant declines between the two periods include *Mining* (-\$1.9 billion/-12.2 percent), *Construction* (-\$1.8 billion/-14.8 percent), and *Transportation and warehousing* (-\$1.7 billion/-17.9 percent).

Industries showing the largest gains in GDP between the two periods include *Health care & social assistance* (+\$3.9 billion/+28.6 percent), *Real estate and rental and leasing* (+\$2.5 billion/+11.9 percent), *Accommodation and food services* (+\$1.5 billion/+22.0 percent), and *Information* (+\$1.1 billion/+23.7 percent). (Source of data: U.S. Bureau of Economic Analysis.)

### **REGIONAL**

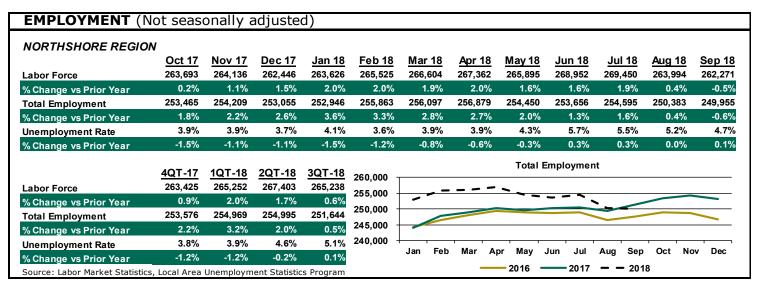
#### Herb A. Holloway

Research Economist
Business Research Center

### Northshore Employment

Total employment among Northshore residents in 3Q2018 was down 0.9 percent from the prior quarter but up 0.5 percent from 3Q2017. The total civilian work force in 3Q2018 was down 0.8 percent from the prior quarter and up 0.6 percent compared to 3Q2017.

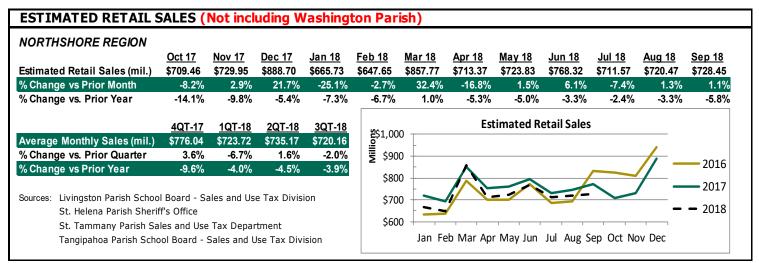
The Northshore unemployment rate for 3Q2018 was 5.1 percent, up 0.1 percent from 5.0 percent in 3Q2017.



### **Northshore Estimated Retail Sales**

Taxable retail sales for Washington Parish were not available for 3Q2018. Retail sales for the other four parishes combined averaged \$720 million per month, a decrease of 3.9 percent

compared to 3Q2017. Sales were up 7.6 percent in St. Helena Parish and down in the other three parishes — ranging from –1.7 percent in Livingston to –5.8 percent in St. Tammany.



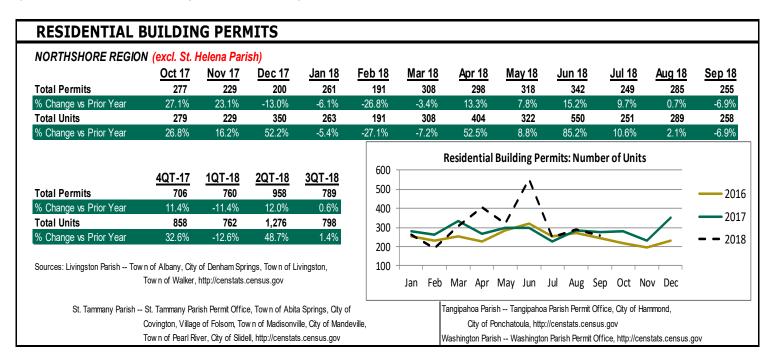
### **Northshore Residential Building Permits**

The number of building permits for residential units in the Northshore region issued during 3Q2018 (excluding St. Helena Parish—for which data were not available) was up 1.4 percent compared to the third quarter of 2017.

Year-over-year permit counts were down 11.1 percent in St. Tammany Parish and up in the

other three parishes -+8.7 percent in Livingston Parish, +18.8 percent in Tangipahoa Parish, and +27.8 percent in Washington Parish.

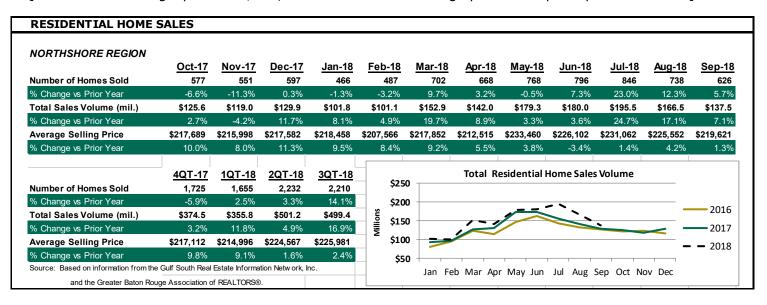
Note that permit counts for some parishes and municipalities are based on data reported to or estimated by the U.S. Census Bureau.



### **Northshore Residential Home Sales**

There were 2,210 Northshore homes sold during 3Q2018 at an average price of \$225,981. The

number sold was up 14.1 percent and the average price was up 2.4 percent over 3Q2017.



### **LOCAL**

### **Livingston Parish**

The number of employed Livingston Parish residents in 3Q2018 was up 0.6 percent from 3Q2017.

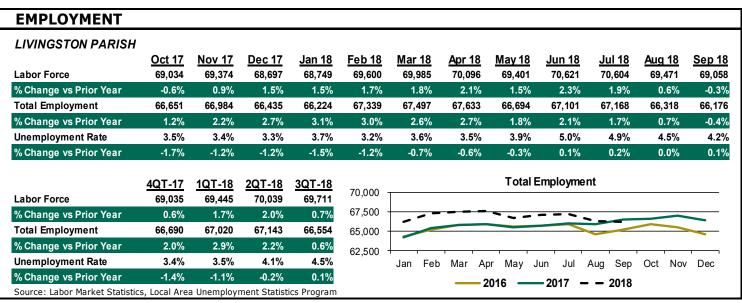
The labor force grew by a larger 0.7 percent, leading to an increase in the unemployment rate from 4.4 percent in 3Q2017 to 4.5 percent in 3Q2018.

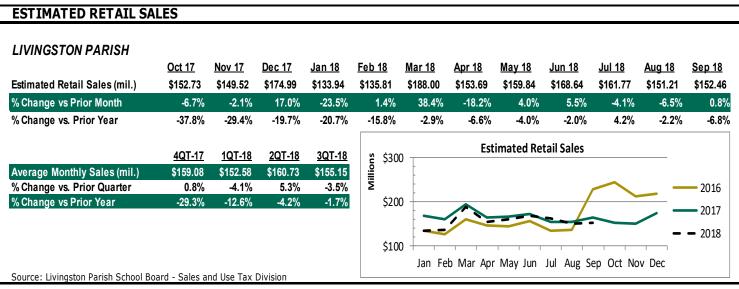
The value of taxable retail sales in 3Q2018 averaged \$155.2 million per month, down 1.7 percent from 3Q2017.

The number of residential building permits issued in 3Q2018 was down 5.5 percent from the previous quarter but up 8.7 percent compared to the third quarter of 2017.

The number of homes sold in 3Q2018 was unchanged from 3Q2017, while the average price increased 3.5 percent to \$190,914, resulting in total volume increasing by 3.5 percent.

There were 253 new, domestic business filings in Livingston Parish in 3Q2018, down 8.0 percent from 275 in the third quarter of 2017.



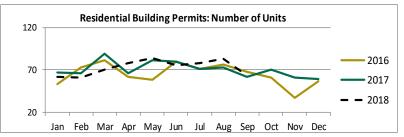


### **Livingston Parish—continued**

#### **RESIDENTIAL BUILDING PERMITS** LIVINGSTON PARISH Oct 17 **Nov 17 Dec 17** Jan 18 Feb 18 Mar 18 **Apr 18** Jun 18 Jul 18 Sep 18 May 18 Aug 18 **Total Permits** 70 61 59 62 61 70 78 75 14.8% 64.9% 3.5% 21.3% % Change vs Prior Yea 7.5% 7.6% -6.3% .6% **Total Units** 70 61 59 62 61 70 78 84 75 78 83 63 .6%

	4QT-17	1QT-18	2QT-18	3QT-18
Total Permits	190	193	237	218
% Change vs Prior Year	22.6%	-13.1%	4.4%	5.8%
Total Units	190	193	237	224
% Change vs Prior Year	22.6%	-13.1%	4.4%	8.7%

Sources: City of Denham Springs, Town of Livingston, City of Walker, http://censtats.census.gov.

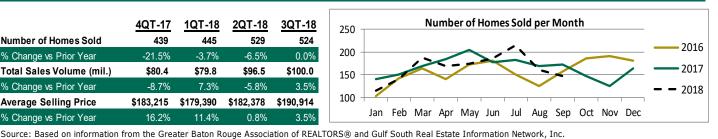


#### **RESIDENTIAL HOME SALES**

#### LIVINGSTON PARISH

	Oct-17	Nov-17	Dec-17	<u>Jan-18</u>	Feb-18	<u>Mar-18</u>	<u> Apr-18</u>	May-18	<u>Jun-18</u>	<u>Jul-18</u>	<u> Aug-18</u>	Sep-18
Number of Homes Sold	148	126	165	116	141	188	169	174	186	215	161	148
% Change vs Prior Year	-20.4%	-34.4%	-8.8%	-17.7%	-6.6%	10.6%	-8.6%	-14.7%	5.1%	18.1%	-5.3%	-14.0%
Total Sales Volume (mil.)	\$27.5	\$22.5	\$30.3	\$21.1	\$24.2	\$34.5	\$29.5	\$32.2	\$34.8	\$41.2	\$30.5	\$28.3
% Change vs Prior Year	-10.2%	-25.5%	11.5%	-4.3%	-3.7%	26.8%	-5.9%	-13.8%	3.2%	24.8%	-0.9%	-13.9%
Median Selling Price	\$175,528	\$170,000	\$174,000	\$175,000	\$169,900	\$175,000	\$170,000	\$170,000	\$175,000	\$179,000	\$180,000	\$179,950
% Change vs Prior Year	5.6%	6.3%	12.3%	9.4%	3.3%	7.9%	3.7%	1.8%	-0.1%	2.6%	1.0%	3.0%

	4QT-17	1QT-18	2QT-18	3QT-18
Number of Homes Sold	439	445	529	524
% Change vs Prior Year	-21.5%	-3.7%	-6.5%	0.0%
Total Sales Volume (mil.)	\$80.4	\$79.8	\$96.5	\$100.0
% Change vs Prior Year	-8.7%	7.3%	-5.8%	3.5%
Average Selling Price	\$183,215	\$179,390	\$182,378	\$190,914
% Change vs Prior Year	16.2%	11.4%	0.8%	3.5%



#### **New Domestic Business Filings**

#### LIVINGSTON PARISH

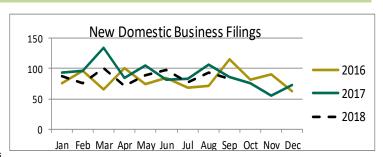
	Oct 17	Nov 17	<u>Dec 17</u>	<u>Jan 18</u>	Feb 18	<u>Mar 18</u>	<u> Apr 18</u>	May 18	<u>Jun 18</u>	<u>Jul 18</u>	<u>Aug 18</u>	<u>Sep 18</u>
New Domestic Filings	75	55	73	88	76	100	71	89	98	77	93	83
% Change vs Prior Month	-12.8%	-26.7%	32.7%	20.5%	-13.6%	31.6%	-29.0%	25.4%	10.1%	-21.4%	20.8%	-10.8%
% Change vs Prior Year	-8.5%	-39.6%	17.7%	-6.4%	-20.8%	-25.9%	-15.5%	-15.2%	21.0%	-7.2%	-12.3%	-3.5%

	4QT-17	1QT-18	2QT-18	3QT-18
New Domestic Filings	203	264	258	253
% Change vs Prior Quarter	-26.2%	30.0%	-2.3%	-1.9%
% Change vs Prior Year	-13.6%	-18.8%	-4.4%	-8.0%

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

Note: Includes only Domestic Business Corporations, Limited Liability Companies,

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.



#### St. Helena Parish

Employment among St. Helena Parish residents in the third quarter of 2018 grew by 0.5 percent compared to 3Q2017. The labor force increased by a larger 0.8 percent, leading to an increase in the unemployment rate from 7.2 percent in 3Q2017 to 7.4 percent in 3Q2018.

The value of taxable retail sales within St. Helena Parish in the third quarter of 2018 grew 7.6 percent compared to 3Q2017.

Building permit data were not available for St. Helena Parish for 3Q2018.

There were three homes sold in St. Helena Parish in 3Q2018 at an average price of \$241,667, with a range from \$25,000 to \$455,000.

There were eight new, domestic business filings in St. Helena Parish in the third quarter of 2018, unchanged from eight in 3Q2017.

CT LIFLENA DADICU												
ST. HELENA PARISH	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	<u>Aug 18</u>	Sep 18
Labor Force	4,384	4,397	4,363	4,375	4,431	4,436	4,442	4,422	4,544	4,541	4,461	4,389
% Change vs Prior Year	-0.8%	0.9%	1.3%	1.3%	2.1%	1.5%	1.9%	1.4%	2.2%	1.9%	0.7%	-0.4%
Total Employment	4,131	4,151	4,118	4,112	4,180	4,195	4,199	4,151	4,174	4,176	4,121	4,107
% Change vs Prior Year	1.3%	2.1%	2.6%	3.0%	2.9%	2.6%	2.5%	1.6%	1.7%	1.4%	0.6%	-0.4%
Unemployment Rate	5.8%	5.6%	5.6%	6.0%	5.7%	5.4%	5.5%	6.1%	8.1%	8.0%	7.6%	6.4%
% Change vs Prior Year	-1.9%	-1.1%	-1.2%	-1.6%	-0.7%	-1.0%	-0.6%	-0.2%	0.4%	0.5%	0.1%	0.0%
	407.45	407.40	00T 40	007.40				Total E	Employme	nt		
	4QT-17	1QT-18	2QT-18		4,500							
Labor Force	4,381	4,414	4,469	4,464	4,250	-						
% Change vs Prior Year	0.5%	1.6%	1.8%	0.8%	·							
Total Employment	4,133	4,162	4,175	4,135	4,000							
% Change vs Prior Year	2.0%	2.8%	1.9%	0.5%	3,750							
Unemployment Rate	5.7%	5.7%	6.6%	7.4%	3,700	Jan Fel	Mar A	opr May	Jun Jul	Aug Se	p Oct N	ov Dec
% Change vs Prior Year	-1.4%	-1.1%	-0.1%	0.2%				<b>—</b> 2016	201	_	2018	

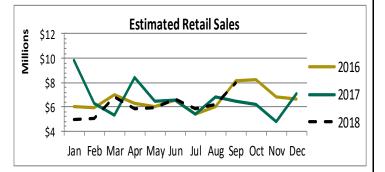
### **ESTIMATED RETAIL SALES**

#### ST. HELENA PARISH

	Oct 17	Nov 17	<u>Dec 17</u>	<u>Jan 18</u>	Feb 18	<u>Mar 18</u>	Apr 18	<u>May 18</u>	<u>Jun 18</u>	<u>Jul 18</u>	Aug 18	<u>Sep 18</u>
Estimated Retail Sales (mil.)	\$6.16	\$4.78	\$7.09	\$4.93	\$5.05	\$6.78	\$5.81	\$5.87	\$6.65	\$5.81	\$6.17	\$8.00
% Change vs Prior Month	-4.0%	-22.4%	48.2%	-30.4%	2.4%	34.3%	-14.4%	1.2%	13.2%	-12.7%	6.3%	29.7%
% Change vs. Prior Year	-24.8%	-30.1%	7.5%	-49.9%	-19.1%	29.1%	-30.9%	-9.2%	1.0%	8.3%	-9.1%	24.6%

	4QT-17	1QT-18	2QT-18	3QT-18
Average Monthly Sales (mil.)	\$6.01	\$5.59	\$6.11	\$6.66
% Change vs. Prior Quarter	-2.8%	-7.0%	9.3%	9.0%
% Change vs Prior Year	-16.7%	-21.4%	-14.6%	7.6%

Source: St. Helena Parish Sheriff's Office



### St. Helena Parish—continued

### Building permit data not available.

ST HELENA PARISH												
	Oct-17	Nov-17	Dec-17	<u>Jan-18</u>	Feb-18	<u>Mar-18</u>	Apr-18	May-18	<u>Jun-18</u>	<u>Jul-18</u>	<u> Aug-18</u>	Sep-18
Number of Homes Sold	1	-	-	1	-	2	3	-	1	1	1	1
% Change vs Prior Year	-50.0%	#DIV/0!	#DIV/0!	-66.7%	-100.0%	0.0%	200.0%	-100.0%	#DIV/0!	-50.0%	-50.0%	0.0%
Total Sales Volume (mil.)	\$0.0	\$0.0	\$0.0	\$0.2	\$0.0	\$0.4	\$0.2	\$0.0	\$0.1	\$0.5	\$0.2	\$0.0
% Change vs Prior Year	-78.8%	#DIV/0!	#DIV/0!	-56.3%	-100.0%	85.9%	60.7%	-100.0%	#DIV/0!	255.5%	-6.8%	-80.8%
Average Selling Price	\$29,000	#DIV/0!	#DIV/0!	\$180,000	#DIV/0!	\$198,500	\$53,833	#DIV/0!	\$95,000	\$455,000	\$245,000	\$25,000
% Change vs Prior Year	-57.7%	#DIV/0!	#DIV/0!	31.1%	#DIV/0!	85.9%	-46.4%	#DIV/0!	#DIV/0!	610.9%	86.3%	-80.8%
	4QT-17	1QT-18	2QT-18	3QT-18	4 —		Νι	ımber of	Homes S	old		
Number of Homes Sold	1	3	4	3	' ‡							<b>-</b> 2016
% Change vs Prior Year	-50.0%	-57.1%	0.0%	-40.0%	1 , ‡		/\/	\ _				2010
Total Sales Volume (mil.)	\$0.0	\$0.6	\$0.3	\$0.7	2 +	/ /				$\overline{\Lambda}$		<del>-</del> 2017
% Change vs Prior Year	-78.8%	-33.0%	-62.9%	39.2%			1	\d\	4			<b>-</b> 2018
Average Selling Price	\$29,000	\$192,333	\$64,125	\$241,667	0 +				· · ·	-		
% Change vs Prior Year	-57.7%	56.3%	-62.9%	131.9%		Jan Feb M	lar Apr Ma	ay Jun Ju	l Aug Sei	o Oct Nov	v Dec	

### **New Domestic Business Filings**

#### ST. HELENA PARISH

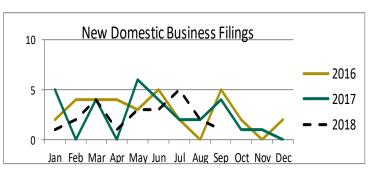
	Oct 17	Nov 17	<u>Dec 17</u>	<u>Jan 18</u>	Feb 18	<u>Mar 18</u>	<u> Apr 18</u>	<u>May 18</u>	<u>Jun 18</u>	<u>Jul 18</u>	<u>Aug 18</u>	<u>Sep 18</u>
New Domestic Filings	1	1	-	1	2	4	1	3	3	5	2	1
% Change vs Prior Month	-75.0%	0.0%	-100.0%	#DIV/0!	100.0%	100.0%	-75.0%	200.0%	0.0%	66.7%	-60.0%	-50.0%
% Change vs Prior Year	-50.0%	#DIV/0!	-100.0%	-80.0%	#DIV/0!	0.0%	#DIV/0!	-50.0%	-25.0%	150.0%	0.0%	-75.0%

	4QT-17	1QT-18	2QT-18	3QT-18
New Domestic Filings	2	7	7	8
% Change vs Prior Quarter	-75.0%	250.0%	0.0%	14.3%
% Change vs Prior Year	-50.0%	-22.2%	-30.0%	0.0%

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

 ${\bf Note:} \ {\bf Includes} \ {\bf only} \ {\bf Domestic} \ {\bf Business} \ {\bf Corporations,} \ {\bf Limited} \ {\bf Liability} \ {\bf Companies,}$ 

 $Partnerships, and \ Limited \ Liability \ Partnerships. \ Does \ not include \ for eign \ entities, non-profit \ corporations, or low-profit \ limited \ liability \ companies.$ 



### St. Tammany Parish

The number of employed St. Tammany Parish residents in 3Q2018 increased by 0.5 percent compared to 3Q2017 and the labor force grew by 0.7 percent, leading to an increase in the unemployment rate from 4.5 percent in 3Q2017 to 4.7 percent in 3Q2018.

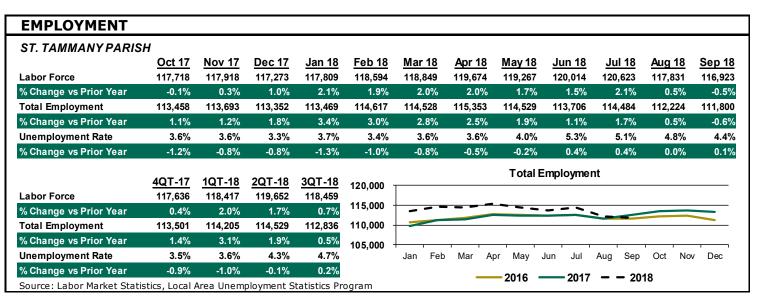
The value of taxable retail sales in St. Tammany Parish averaged \$376.2 million per month in 3Q2018, a decline of 5.8 percent compared to the third quarter of 2017.

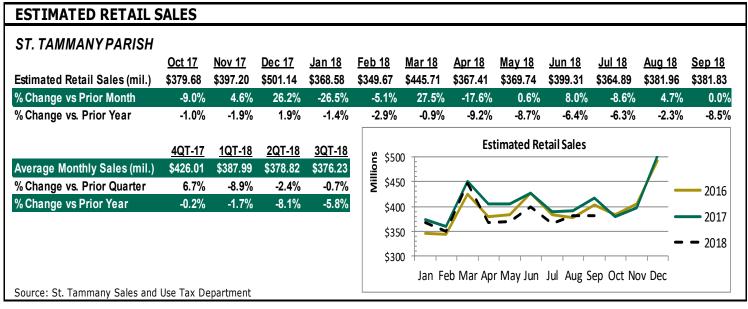
Building permits for residential units in 3Q2018 decreased by 20.4 percent from the previous

quarter and were down 11.1 percent compared to the third quarter of 2017.

The number of homes sold in St. Tammany Parish was up 12.5 percent compared to 3Q2017 and the average selling price increased by 2.7 percent, leading to a 15.5 percent increase in total residential sales volume.

There were 797 new, domestic business filings in St. Tammany Parish in 3Q2018, up 14.2 percent from 698 in the third quarter of 2017.





### St. Tammany Parish—continued

#### **RESIDENTIAL BUILDING PERMITS** ST. TAMMANY PARISH Oct 17 **Nov 17 Dec 17** Jan 18 Feb 18 Mar 18 <u>Apr 18</u> **May 18** Jun 18 Sep 18 Aug 18 **Total Permits** 143 97 91 121 91 157 110 144 155 112 110 105 % Change vs Prior Ye 44.4% 32.9% 16.6% 30.8% 9.9% 0.5% **Total Units** 143 97 91 123 91 157 111 145 155 112 110 105 44.49 32.9% Residential Building Permits: Number of Units 200 4QT-17 1QT-18 2QT-18 3QT-18 **Total Permits** 331 369 409 327 2016 150 10.4% <sup>6</sup> Change vs F 2017 **Total Units** 331 371 411 327 100 2018 Sources: St. Tammany Parish Permit Office, Town of Abita Springs, City of Covington, Village of Folsom, Town of Madisonville, City of Mandeville, Town of Pearl River, Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec City of Slidell, http://censtats.census.gov (some data estimated)

#### **RESIDENTIAL HOME SALES** ST. TAMMANY PARISH Oct-17 Nov-17 **Dec-17** Jan-18 Feb-18 Mar-18 Apr-18 May-18 Jun-18 Jul-18 Aug-18 Sep-18 **Number of Homes Sold** 317 305 303 234 237 371 364 438 461 449 414 351 % Change vs Prior Year 1.0% -4.4% -1.0% -2.1% -7.8% 8.5% 5.2% 1.6% 3.1% 12.3% 13.4% 11.8% Total Sales Volume (mil.) \$77.9 \$76.1 \$78.4 \$61.5 \$57.7 \$92.4 \$88.9 \$118.7 \$119.7 \$123.3 \$108.2 \$86.1 % Change vs Prior Year 0.8% 4 9% 3 9% 17.0% 16 7% 10.8% Average Selling Price \$245,782 \$249,632 \$258,714 \$262,943 \$243,462 \$249,181 \$244,340 \$271,035 \$259,727 \$274,587 \$261,345 \$245,420 % Change vs Prior Year 5.4% 10.3% 12.6% 7.8% -0.9% **Total Residential Home Sales Volume** 1QT-18 2QT-18 3QT-18 4QT-17 \$150 1,263 **Number of Homes Sold** 925 842 1,214 0.5% % Change vs Prior Year -1.5% 3 2% 12.5% 2016 \$100 Total Sales Volume (mil.) \$232.4 \$211.7 \$327.4 \$317.6 2017 % Change vs Prior Year 15.5% 6.0% 9.5% 4.2% \$50 **-** 2018 Average Selling Price \$251,288 \$251,396 \$259,214 \$261,638 % Change vs Prior Year 7.6% 9.0% 1.0% \$0

#### **New Domestic Business Filings**

for the period 01/2016 to 09/2018

Source: Based on information from the Gulf South Real Estate Information Network, Inc.

#### ST. TAMMANY PARISH

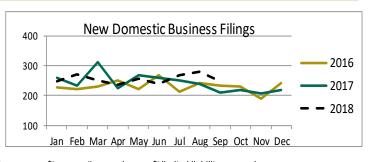
	Oct 17	Nov 17	<u>Dec 17</u>	<u>Jan 18</u>	Feb 18	<u>Mar 18</u>	<u> Apr 18</u>	May 18	<u>Jun 18</u>	<u>Jul 18</u>	<u>Aug 18</u>	<u>Sep 18</u>
New Domestic Filings	218	205	218	247	272	249	235	256	239	269	280	248
% Change vs Prior Month	4.3%	-6.0%	6.3%	13.3%	10.1%	-8.5%	-5.6%	8.9%	-6.6%	12.6%	4.1%	-11.4%
% Change vs Prior Year	-4 8%	9.0%	-9 9%	-5.0%	16.7%	-20.2%	5.4%	-4 5%	-7 7%	7 2%	17.6%	18 7%

	4QT-17	1QT-18	2QT-18	3QT-18
New Domestic Filings	641	768	730	797
% Change vs Prior Quarter	-8.2%	19.8%	-4.9%	9.2%
% Change vs Prior Year	-2.7%	-4.6%	-2.7%	14.2%

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

 $Note: Includes\ only\ Domestic\ Business\ Corporations, Limited\ Liability\ Companies,$ 

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

### **Tangipahoa Parish**

The number of employed Tangipahoa Parish residents in 3Q2018 rose 0.6 percent compared to the third quarter of 2017. The labor force also increased by 0.6 percent, causing the unemployment rate to be unchanged at 6.0 percent for both 3Q2017 and 3Q2018.

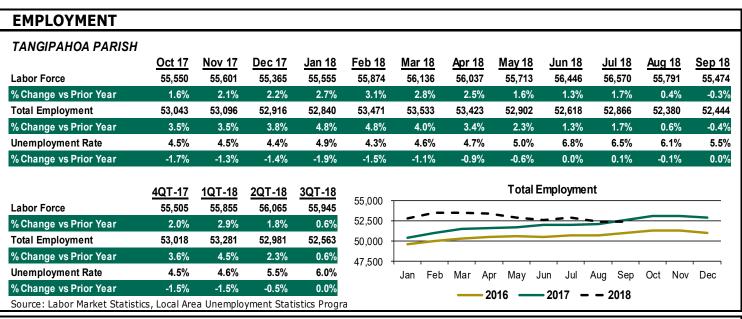
The value of taxable retail sales in 3Q2018 averaged \$182.1 million per month, a decrease of 2.0 percent compared to 3Q2017.

The number of residential construction units permitted in 302018 was up 18.8 percent compared

to 3Q2017, illustrating continued strength in the residential construction industry.

The number of homes sold in Tangipahoa Parish in 3Q2018 grew 46.6 percent compared to 3Q2017, while the average selling price increased by 4.4 percent, leading to an increase in total residential sales volume of 53.0 percent.

There were 249 new, domestic business filings in Tangipahoa Parish in 3Q2018, down 9.8 percent from 276 in the third quarter of 2017.



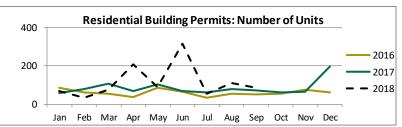
#### **ESTIMATED RETAIL SALES** TANGIPAHOA PARISH Oct 17 Dec 17 Jan 18 Feb 18 Mar 18 Apr 18 May 18 Jun 18 Jul 18 Aug 18 Nov 17 \$186.46 Estimated Retail Sales (mil.) \$170.88 \$178.44 \$205.49 \$158.27 \$157.13 \$217.28 \$188.37 \$193.71 \$179.10 \$181.12 \$186.16 % Change vs Prior Month 4.4% -0.7% 38.3% -14.2% 2.8% 1.1% -7.9% 15.2% -23.0% 1.0% -7.5% 2.8% -4.1% % Change vs. Prior Year -9.7% -7.9% -4.3% -5.4% 8.1% 6.2% 2.5% 2.5% -0.1% -5.9% 0.3% **Estimated Retail Sales** \$250 \$200 1QT-18 2QT-18 3QT-18 4QT-17 Average Monthly Sales (mil.) \$184.94 \$177.56 \$189.51 \$182.13 % Change vs. Prior Quarter 6.7% -0.5% -4.0% -3.9% 2016 % Change vs Prior Year -7.3% 0.0% 3.7% -2.0% 2017 \$150 2018 \$100 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Source: Sales Tax Division of the Tangipahoa Parish School System

### Tangipahoa Parish—continued

#### RESIDENTIAL BUILDING PERMITS TANGIPAHOA PARISH <u>Jan 18</u> Apr 18 Oct 17 Nov 17 **Dec 17** Feb 18 <u>Mar 18</u> Jun 18 <u>Jul 18</u> Sep 18 May 18 <u>Aug 18</u> **Total Permits** Total Units 61 64 70 33 75 88 317 197 208 55 111 87

	4QT-17	1QT-18	2QT-18	3QT-18
Total Permits	170	178	297	250
% Change vs Prior Year	-5.0%	-22.6%	24.8%	18.5%
Total Units	322	178	613	253
% Change vs Prior Year	67.7%	-26.7%	154.4%	18.8%

Source: Tangipahoa Parish Permit Office, City of Hammond Permit Office, City of Ponchatoula Permit Office, http://censtats.census.gov



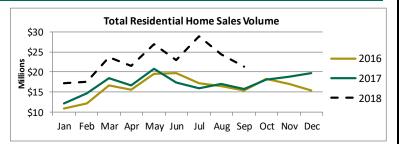
#### **RESIDENTIAL HOME SALES**

#### TANGIPAHOA PARISH

	Oct-17	Nov-17	Dec-17	<u>Jan-18</u>	Feb-18	Mar-18	<u> Apr-18</u>	May-18	<u>Jun-18</u>	<u>Jul-18</u>	<u>Aug-18</u>	Sep-18
Number of Homes Sold	95	105	114	100	92	126	120	142	129	162	139	111
% Change vs Prior Year	-7.8%	10.5%	28.1%	28.2%	7.0%	20.0%	20.0%	26.8%	29.0%	82.0%	37.6%	22.0%
Total Sales Volume (mil.)	\$18.1	\$18.7	\$19.7	\$17.2	\$17.6	\$23.6	\$21.6	\$26.9	\$23.0	\$28.9	\$24.3	\$21.4
% Change vs Prior Year	-0.9%	10.0%	28.8%	42.0%	20.4%	28.5%	29.8%	30.0%	32.3%	80.5%	43.2%	35.7%
Average Selling Price	\$190,981	\$178,297	\$172,884	\$171,917	\$191,356	\$187,639	\$179,911	\$189,527	\$178,277	\$178,384	\$175,159	\$192,499
% Change vs Prior Year	7.5%	-0.5%	0.5%	10.8%	12.5%	7.1%	8.2%	2.6%	2.6%	-0.8%	4.0%	11.3%

	4QT-17	1QT-18	2QT-18	3QT-18
Number of Homes Sold	314	318	391	412
% Change vs Prior Year	9.4%	18.2%	25.3%	46.6%
Total Sales Volume (mil.)	\$56.6	\$58.4	\$71.5	\$74.6
% Change vs Prior Year	11.7%	29.5%	30.7%	53.0%
Average Selling Price	\$180,169	\$183,770	\$182,864	\$181,099
% Change vs Prior Year	2.1%	9.5%	4.3%	4.4%
Source: Based on information from	the Gulf South	Real Estate In	formation Netv	v ork, Inc.

for the period 01/2016 to 09/2018.



#### **New Domestic Business Filings**

#### TANGIPAHOA PARISH

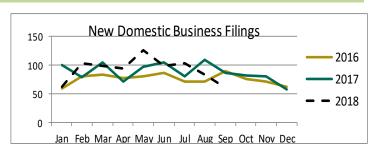
	OCT 17	NOV 17	Dec 17	<u>Jan 18</u>	<u>Feb 18</u>	<u> Mar 18</u>	<u> Apr 18</u>	<u>May 18</u>	<u>Jun 18</u>	<u>Jul 18</u>	<u>Aug 18</u>	Sep 18
New Domestic Filings	82	80	58	63	104	99	95	126	99	104	84	61
% Change vs Prior Month	-4.7%	-2.4%	-27.5%	8.6%	65.1%	-4.8%	-4.0%	32.6%	-21.4%	5.1%	-19.2%	-27.4%
% Change vs Prior Year	7.9%	11.1%	-7.9%	-37.6%	31.6%	-5.7%	31.9%	28.6%	-5.7%	28.4%	-22.9%	-29.1%

New Domestic Filings	4QT-17 220	1QT-18 266	2QT-18 320	3QT-18 249
% Change vs Prior Quarter	-20.3%	20.9%	20.3%	-22.2%
% Change vs Prior Year	4.3%	-6.7%	16.4%	-9.8%

Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC)

Note: Includes only Domestic Business Corporations, Limited Liability Companies,

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.



### **Washington Parish**

The number of employed Washington Parish residents in the third quarter of 2018 decreased 1.1 percent compared to the third quarter of 2017.

The labor force fell by a smaller 0.8 percent, resulting in an increase in the unemployment rate from 6.3 percent in 3Q2017 to 6.6 percent in 3Q2018.

Sales tax collection data were not available for Washington Parish for 3Q2018.

Building permits for 23 homes were issued in 3Q2018, up 27.8 percent from 18 in 3Q2017.

The number of Washington Parish homes sold in 3Q2018 was up 18.8 percent compared to 3Q2017, but the average sales price declined by 15.0 percent, resulting in a year-over-year increase in total residential sales volume of 1.0 percent.

There were 58 new, domestic business filings in Washington parish in the third quarter of 2018, up 3.6 percent from 56 in 3Q2017.

WASHINGTON PARISH												
	Oct 17	Nov 17	<b>Dec 17</b>	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	<u>Aug 18</u>	Sep 18
Labor Force	17,007	17,092	16,993	17,138	17,026	17,198	17,113	17,092	17,327	17,112	16,440	16,427
% Change vs Prior Year	2.6%	3.6%	2.4%	1.8%	0.5%	-0.5%	0.2%	1.6%	0.4%	1.2%	-1.7%	-1.9%
Total Employment	16,182	16,285	16,234	16,301	16,256	16,344	16,271	16,174	16,057	15,901	15,340	15,428
% Change vs Prior Year	4.6%	5.2%	3.8%	3.7%	1.8%	0.4%	1.0%	1.8%	-0.4%	0.8%	-1.9%	-2.2%
Unemployment Rate	4.9%	4.7%	4.5%	4.9%	4.5%	5.0%	4.9%	5.4%	7.3%	7.1%	6.7%	6.1%
% Change vs Prior Year	-1.8%	-1.4%	-1.3%	-1.7%	-1.3%	-0.8%	-0.8%	-0.3%	0.8%	0.3%	0.2%	0.3%
	4QT-17	1QT-18	2QT-18	3QT-18				Total	Employme	nt		
Labor Force	17,031	17,121	17,177	16,660	16,500		- >					_
% Change vs Prior Year	2.9%	0.6%	0.7%	-0.8%	16,000							
Total Employment	16,234	16,300	16,167	15,556	15,500							
% Change vs Prior Year	4.5%	1.9%	0.8%	-1.1%	15,000							
Unemployment Rate	4.7%	4.8%	5.9%	6.6%	10,000	Jan Feb	Mar A	pr May	Jun Jul	Aug Sep	Oct No	v Dec
% Change vs Prior Year	-1.5%	-1.3%	-0.1%	0.3%				2016 —	<b>-</b> 2017 <b>-</b>	- <del>-</del> 2018		
Source: Labor Market Statistics,	Local Area	Unemployn	nont Statisti	cc Drogram				2010	2017	- 2010	,	

Sales tax data not available.

### Washington Parish—continued

#### **RESIDENTIAL BUILDING PERMITS** WASHINGTON PARISH Oct 17 **Nov 17 Dec 17** Jan 18 Feb 18 Mar 18 Apr 18 May 18 Jun 18 Jul 18 Aug 18 Sep 18 **Total Permits** 13 % Change vs Prior Ye **Total Units** % Change vs Prior Yea -28.6% -30.0% 40.0% 14.3% 0.0% 16.7% -28.6% 116.7% -66.7% **Residential Building Permits: Number of Units** 4QT-17 1QT-18 2QT-18 3QT-18 20 **Total Permits** 15 20 15 23 15 2016 % Change vs Prior Year -31.8% -35.5% 25.0% 27.8% 2017 **Total Units** 20 10 15 15 23 % Change vs Prior Yea -31.8% -35.5% -25.0% 27.8% 2018 Sources: Washington Parish Permit Office and Jul Aug Sep Oct Nov Dec http://censtats.census.gov

#### **RESIDENTIAL HOME SALES** WASHINGTON PARISH <u>Jul-18</u> Oct-17 Feb-18 Mar-18 Apr-18 Nov-17 Dec-17 Jan-18 May-18 Jun-18 **Aug-18** Sep-18 15 14 19 **Number of Homes Sold** 16 15 15 15 17 12 19 23 15 % Change vs Prior Year 36.4% 7.1% 0.0% -21.1% 142.9% -28.6% -20.0% -36.4% 5.6% 26.7% 21.1% Total Sales Volume (mil.) \$2.0 \$1.6 \$1.5 \$1.8 \$1.6 \$2.0 \$1.8 \$1.5 \$2.3 \$1.7 \$3.1 \$1.6 % Change vs Prior Year 56.9% 20.3% -27.5% 91.8% 95.5% -31.7% 5.8% -29.4% 14.6% -14.0% 24.0% -14.3% \$149,833 \$130,822 \$87,133 \$135,778 Average Selling Price \$123,938 \$107,243 \$96,785 \$119,000 \$91,254 \$105.518 \$123,000 \$108,967 % Change vs Prior Year 27.5% 20.3% -8.2% 40.7% -19.5% 32.3% -32.1% -20.0% 4QT-17 1QT-18 2QT-18 3QT-18 Total Residential Home Sales Volume \$4.0 **Number of Homes Sold** 47 45 57 46 % Change vs Prior Year 20.5% -18.2% 18.8% \$3.0 - 2016 Total Sales Volume (mil.) \$6.4 \$5.0 \$5.3 \$5.6 \$2.0 2017 % Change vs Prior Year 9.5% -3 7% 1.0% 15 2% \$1.0 Average Selling Price \$109.640 \$112,737 \$124,717 \$112.507 2018 % Change vs Prior Year -4 4% 11 9% 17.7% \$0.0 Source: Based on information from the Gulf South Real Estate Information Network, Inc. Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec for the period 01/2016 to 09/2018

#### **New Domestic Business Filings** WASHINGTON PARISH Oct 17 Nov 17 **Dec 17** Jan 18 Feb 18 Mar 18 Apr 18 May 18 **Jun 18** Jul 18 Aug 18 Sep 18 **New Domestic Filings** 12 13 17 10 24 18 25 % Change vs Prior Month -36.8% -25.0% -13.6% 8.3% 30.8% -41.2% 130.0% 4.3% 38.9% -12.0% 0.0% -36.4% % Change vs Prior Year 46.2% -25.0% -35.0% 0.0% 11.1% 27.8% 41.2% -35.7% -3.8% 15.8% 46.7% -36.4% New Domestic Business Filings 30 4QT-17 1QT-18 2QT-18 3QT-18 2016 **New Domestic Filings** 44 50 67 20 -21.4% 34.0% % Change vs Prior Quarter 13.6% -13.4% 2017 10 % Change vs Prior Year -10.2% 13.6% 3.6% 2018 0 Source: Louisiana Secretary of State's Office (compiled by Southeastern BRC) Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Note: Includes only Domestic Business Corporations, Limited Liability Companies,

Partnerships, and Limited Liability Partnerships. Does not include foreign entities, non-profit corporations, or low-profit limited liability companies.

### **SOUTHEASTERN**

### **Southeastern Engineering Technology Program receives grant**

Southeastern Louisiana University's Engineering Technology Program received a \$5,000 grant from the Terracon Foundation earlier this month. The grant will establish a scholarship to be distributed between two engineering technology students.

Terracon is a multi-discipline firm specializing in environmental, facilities, geotechnical, and materials services.



From left are the Dean of the College of Science and Technology Dan McCarthy, Assistant Professor of Engineering Technology Mohamed Zeidan, Senior Principal and Office Manager at Terracon Consultants Inc. Laura J. Campa, recent Southeastern Industrial Technology program graduate and Terracon Consultants Inc. Department Manager of Lab Services Matthew Minton, and Industrial and Engineering Technology Department Head Mohammad Saadeh.

(Article courtesy of Southeastern Louisiana University's Office of Communications and Creative Services.)







### This publication is jointly produced by the following Southeastern Louisiana University departments:

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- Office of Economic & Business Development
- Southeast Louisiana Business Center
- College of Business

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Livingston Parish School Board Sales and Use Tax Division

St. Helena Parish Sheriff's Office

St. Tammany Parish Permit Office and Sheriff's Office Sales and Use Tax Department

Tangipahoa Parish Permit Office and School Board Sales and Use Tax Department

Washington Parish Building and Planning Department and Sheriff's Office Sales and Use Tax Department

**Building permit offices of the following municipalities:** 

Town of Abita Springs
Village of Albany
City of Covington
City of Denham Springs
Village of Folsom
City of Hammond
Town of Livingston

Town of Madisonville City of Mandeville Town of Pearl River City of Ponchatoula City of Slidell City of Walker